

Qualifications of John P. Robertson, Jr., ARA Managing Director

Valbridge Property Advisors | San Antonio

jrobertson@valbridge.com



Independent Valuations for a Variable World

Education

- Bachelor of Science, Agricultural Economics, Texas A&M University, 2003
- Master of Land Economics and Real Estate, Texas A&M University, 2004

Specialized Education

Texas A&M University: Graduate Program in Land Economics and Real Estate

American Society of Farm Managers and Rural Appraisers:

- Eminent Domain (A-250)
- Advanced Approaches to Value for Rural Appraisal (A-300)
- Advanced Rural Case Studies (A-400)
- Code of Ethics
- Wind Powered Electric Generators and Their Impact on Land Ownership
- Texas Hill Country Vineyard Valuation Seminar

Appraisal Institute:

- Real Estate Appraisal Principles*
- Basic Valuation Procedures*
- Basic Income Capitalization*
- Advanced Income Capitalization*
- Case Studies in Real Estate Valuation*
- Report Writing and Valuation Analysis*
- General Applications*
- Advanced Applications*
- Advanced Sales Comparison and Cost Approaches*
- Highest and Best Use and Market Analysis*
- Business Practices and Ethics
- Uniform Standards of Professional Appraisal Practice (USPAP)

*Credit received from approved Master's Degree Program from Texas A&M University

Experience

- Right-of-Way Service, San Angelo, Texas, Internship, May through August 2003
- Texas A&M University, Real Estate Research Center; August 2003 to December 2004
- Integra Realty Resources, San Antonio, Texas, Internship; May through August 2004
- Kokel-Oberrender-Wood Appraisal, Ltd., Georgetown, Texas, Appraiser Trainee; December 2004 through June 2006
- Valbridge Property Advisors (formerly known as Dugger, Canaday, Grafe, Inc.), San Antonio, Texas; June 2006 to Present

Presently and since June 2006, John P. Robertson, Jr., has been employed by Valbridge Property Advisors | San Antonio, formerly known as Dugger, Canaday, Grafe, Inc. He is a Partner/Shareholder and serves as a Managing Director in the firm. Valuation experience includes appraisal and consulting assignments related

to farm and ranch, transition land, special use, commercial and residential properties. Mr. Robertson has testified as an expert witness in real estate related matters.

Professional Affiliations Include the Following Organizations

- Accredited Member, American Society of Farm Managers and Rural Appraisers (ASFMRA), ARA No. 43984; August 2010.
- ASFMRA National Association – Appraisal Education/Accrediting Committee (2014 to present); Appraisal Review Committee (2013 to present).
- ASFMRA Texas Chapter – Board Member (2012-2014); Candidate Guidance Committee (2011 to present); Continuing Education Committee (2011 to present); Young Professionals Network Committee (2016 to present).

Certifications

- State Certified General Real Estate Appraiser; State of Texas; Certification No. TX-1337333-G; September 19, 2007
- Texas Real Estate Salesperson; License No. 0581478

Real Estate Specializations

- Working, recreational and game managed ranches
- Small properties to large ranches in excess of 250,000 acres
- River, creek and lakefront properties
- Estate planning and undivided interest valuations
- Conservation easements
- Rural property partitions
- Hunting and grazing lease studies
- 2032A Special Use Valuations
- Yellow Book Appraisals – Uniform Appraisal Standards for Federal Land Acquisition
- Special agriculture properties; grain handling and drying facilities, horse breeding and training facilities, etc.
- Commercial acreage valuation in metropolitan areas; transition land
- Income generating commercial and special use properties
- Irrigated and dry farmland
- Groundwater and riparian water rights
- Appraisals for governmental entities
- Coastal properties
- Right-of-way appraisals

Mr. Robertson's primary trade area includes Central, South and West Texas. Appraisals have been performed in North and East Texas. Mr. Robertson is a native of Marfa in the Trans Pecos Region of West Texas. He is currently active in the family ranching operation in Kimble and Kendall Counties.