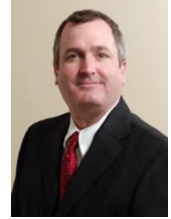


Qualifications of Todd Glidewell, MAI

Senior Managing Director
Valbridge Property Advisors | Memphis



Independent Valuations for a Variable World

State Certifications

Tennessee
Mississippi
Arkansas

Education

Bachelor of Business
Administration
Delta State University

Contact Details

901-206-2277 (p)
901-753-7591 (f)
tglidewell@valbridge.com

Valbridge Property Advisors |
Memphis
6750 Poplar Avenue
Suite 706
Memphis, TN 38138

www.valbridge/memphis.com

Membership/Affiliations:

Member: Appraisal Institute - MAI Designation
Member: Lambda Alpha – Memphis Chapter
Affiliate: CCIM – Memphis Chapter

Primary Appraisal Institute Courses:

Real Estate Appraisal Principals
Basic Valuation
Capitalization Theory & Techniques: Part A
Capitalization Theory & Techniques: Part B
Case Studies in Real Estate Valuation
Report Writing & Valuation Analysis
Separating Real & Personal Property from Intangible Business Assets
Standards of Professional Practice
Business Practices & Ethics
Appraising Retail Properties
Appraising Industrial Properties
Analyzing Commercial Lease Clauses
Appraising Distressed Commercial Real Estate

Experience:

Senior Managing Director

ValbridgePropertyAdvisors | Memphis (2013-Present)

President

C&I Appraisal Services, Inc. (2007-2013)

Partner/VP

C&I Appraisal Services, Inc. (1991-2007)

Staff Appraiser

Matthews Appraisal Group (1988-1991)

Appraisal/valuation and consulting assignments include: apartment buildings; retail buildings and shopping centers; office buildings; industrial buildings; religious and educational properties; hotels/motels; residential subdivisions; multiple types of special use properties and vacant land. Assignments concentrated in the Memphis MSA.

All Education / Seminars

BBA Degree

- 1986, Real Estate and Insurance, Delta State University, Cleveland, MS

Appraisal Institute – Courses & Seminars

- Course SPP: Standards of Professional Practice
- Business Practices and Ethics
- Course 1A/1: Real Estate Appraisal Principles
- Course 1A/2: Basic Valuation
- Course 1B/A: Capitalization Theory and Techniques: Part A & Part B
- Course 2-1: Case Studies in Real Estate Valuation
- Course 540: Report Writing and Valuation Analysis
- Course 800: Separating Real & Personal Property from Intangible Business Assets
- Subdivision Appraisal and Analysis
- Appraising Retail Properties
- Appraising Industrial Properties
- The High Tech Appraisal Office
- The Internet and the Appraiser
- Regression Analysis in Appraisal
- REITS & the Role of the Real Estate Professional
- Appraisal of Local Retail Properties
- Real Estate Fraud
- Analyzing Commercial Lease Clauses
- Evaluating Commercial Construction
- The Emerging Market: Valuation for Financial Reporting
- Appraisal Consulting
- Land Valuation: Adjustment Procedures & Assignments
- Real Estate Investment & Development
- New Technology for Appraisers
- Forecasting Revenue
- Online Internet Search Strategies
- Scope of Work
- An Introduction to Valuing Green Buildings
- Analyzing Distressed Real Estate: Online Seminar
- Real Estate Finance, Value and Investment Performance
- Appraising Distressed Commercial Real Estate: Classroom
- Appraising Convenience Stores: Online Seminar
- Rates & Ratios: Making Sense of GIM's, OAR's, and DCF: Online Seminar
- National USPAP Update: Online Seminar
- Appraising the Appraisal
- Review Theory – General
- Uniform Standards for Federal Land Acquisitions (Yellow Book)



Other Education

- The Basic Use & Understanding of Marshall & Swift's Computerized Cost Programs
- The Basic Use & Understanding of Marshall Valuation Service: Calculator Method
- CI 100: Marketing Techniques for Leasing and Selling Commercial Real Estate
- Fair Lending and the Appraiser – Seminar - Bill Rayburn, MAI
- Comprehensive Appraisal Workshop - Ted Whitmer, MAI
- Loss Prevention for Appraisers - Liability Administrators
- Mortgage Fraud – TN Real Estate Appraiser Commission

Licenses & Affiliations

- Member of the Appraisal Institute (MAI) - Certificate 11519
 - State General Certified Real Estate Appraiser - TN - CG41
 - State General Certified Real Estate Appraiser - MS - GA51
 - State General Certified Real Estate Appraiser – AR – CG3287N (Temporary obtained as needed)
 - Member of Lambda Alpha International - Memphis - '11
 - General Guidance Chair – Memphis Chapter of the Appraisal Institute – '12 & '14
 - Programs Committee - Memphis Chapter of the Appraisal Institute – '09 & '11
 - Board of Directors - Memphis Chapter of the Appraisal Institute – '02 to '08
 - Sponsorship Committee - Memphis Chapter of the Appraisal Institute – '06 & '07
 - Public Relations Committee - Memphis Chapter of the Appraisal Institute – '05
 - President - Memphis Chapter of the Appraisal Institute – '04
 - Vice President – Memphis Chapter of the Appraisal Institute – '03
 - Region IX Representative – Memphis Chapter of the Appraisal Institute – '02 & '03
 - Government Relations Committee - Memphis Chapter of the Appraisal Institute – '02 & '03
 - Leadership Development & Advisory Council of the Appraisal Institute – '03
 - Education Chair - Memphis Chapter of the Appraisal Institute – '01 & '02
 - Candidate Organization Chair - Memphis Chapter of the Appraisal Institute - '93
 - Affiliate Broker State of Tennessee - March, 1987 (Retired)
-



Other Experience

- Qualified as an expert witness in Federal Criminal Court, Shelby County Bankruptcy Court, Shelby County Chancery Court, Shelby County Divorce Court, Shelby County Board of Equalization; State of Tennessee Property Tax Appeal Division
- Consulted with a number of clients on land use, development feasibility, rent/occupancy studies, and other issues
- President of the Corporate Center Office Park Owner’s Association from ‘94 to ‘08
- Board Member of the Corporate Center Office Park Owner’s Association from ‘94 to ‘12
- Valbridge Property Advisors – Report Template Task Force and Database Standards Committee
- Publisher of the Valbridge Property Advisors – Memphis Quarterly Newsletter

Partial Property List

INDUSTRIAL	COMMERCIAL	OFFICE	RESIDENTIAL	SPECIAL USE
Distribution	Auto Dealerships	Class A to Class C	Garden Apartments	Auto Service
Flex	Big Box	Condominium	High-Rise Apartments	Car Wash
Manufacturing	Hotel/Motel	Medical	Mid-Rise Apartments	Convenience Stores
Office/Showroom	Mini-Storage	Multi-tenant	Mobile Home Park	Fast Food
Office/Warehouse	Mixed Use	Single Tenant	Planned Development	Health Clubs
Storage Yard	NNN Leased	Surgical Center	Section 8 Housing	Religious / School
Truck Terminal	Retail		Subdivisions	Restaurants
Warehouse	Shopping Centers			

Cities & Regions Served

- Tennessee – Memphis MSA including Shelby, Tipton, and Fayette counties. Other western Tennessee counties: Dyer, Lauderdale, Crockett, Haywood, Gibson, Madison, Hardeman, McNairy, Chester, Henderson, Carroll, Henderson and Weakley.
- Mississippi - Southaven, Olive Branch, Horn Lake, Hernando, Walls, and unincorporated areas of DeSoto and Marshall counties.
- Arkansas - West Memphis, Marion, and unincorporated areas of Crittenden County.



Partial Client List

Allstate Life Insurance Co.	Equitable Life Insurance Co.	Merchants & Farmers Bank
American Equity Inv. Life Ins.	Exxon/Mobile	Merrill Lynch
American Fidelity Insurance Co.	FDIC	Met Life
American General Life Ins. Co.	Federal Express	Methodist Hospitals of Memphis
Auto Zone	Financial Federal Savings Bank	Metropolitan Bank
BancorpSouth	First Alliance Bank	Morgan Stanley
Bank of America	First Bank	Paragon National Bank
Bank of Bartlett	First Citizens National Bank	Prudential Insurance Company
Bank Tennessee	First Security Bank	PVC Murcor
BankPlus	First State Bank	Regions Bank
Berkshire Mortgage Finance	First Tennessee Bank, N.A.	Renasant Bank
BP Oil Company (Gulf)	GE Capital Corporation	Southern Bancorp
Bridger Commercial Funding	GE Small Business Capital Corp.	St. Francis Hospital
Brother International	GMAC Commercial Mortgage	St. Jude Hospital
Cadence Bank	Iberia Bank	Stancorp Mortgage Investors
California Bank & Trust	Independent Bank	SunTrust Bank
Central Park Capital, LP	ING USA Annuity	Synovus Financial
Chrysler Realty Corp.	International Paper	Travelers Insurance Co.
Citizens Bank	ITT Small Business Finance Corp.	Triumph Bank
Commercial Bank & Trust	Jones Lang Lasalle	Trustmark National Bank
Community Bank, DeSoto County	Landmark Community Bank	U.S. Bank
Covenant Bank	Lehman Brothers	UBS Warburg
Enterprise National Bank	Magna Bank	Walgreens

References

Available upon request

Licenses/Certificates: Todd Glidewell, MAI



Temporary Arkansas license can be obtained within 48 hours