

## Qualifications of Robert Saia, MAI

### Senior Appraiser / Director

Valbridge Property Advisors | Los Angeles-Inland Empire



#### *Independent Valuations for a Variable World*

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##### State Licenses

State of California  
Certified General Real Estate Appraiser  
License No. AG 003191

##### Education

Golden State University  
San Francisco, California  
Masters of Business Administration  
  
San Jose State University  
San Jose, CA  
Bachelor of Arts in Economics

##### Contact Information

Valbridge Property Advisors  
Los Angeles-Inland Empire  
99 S. Lake Avenue, Suite 21  
Pasadena, CA 91101  
[www.valbridge.com](http://www.valbridge.com)

##### Membership/Affiliations

MAI-Designated Member, Appraisal Institute

##### Appraisal Institute Courses

Eminent Domain & Condemnation,  
Manufactured Housing, Legal Issues in Appraisal,  
Business Law, Accounting, Economic Theory,  
Appraisal Case Studies, International Economics,  
Advanced Appraisal Principles, Real Estate  
Appraisal Principles, Basic Valuation Procedures,  
Principles of Income Property Appraising,  
Applied Income Property Valuation, Market &  
Marketability Analysis, Applied Residential  
Property Valuation, Standards of Professional  
Practice, Business Practice and Ethics

##### Appraisal Experience

###### **Senior Appraiser / Director**

Valbridge Property Advisors (2014-Present)

###### **Senior Appraiser / Litigation Support**

Robert S. Saia, MAI (1994-2014)

###### **Senior Appraiser / Litigation Support**

Gilbeau-Hulberg (1981-1994)

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##### Competency

Mr. Saia has over 30 years of extensive real estate experience. He is known in the appraisal world as an expert in manufactured housing and is the author of the seminal book, "A Guide to the Appraisal of Recreational Vehicle Parks," published by the Appraisal Institute. In 2017 he published "Appraising Manufactured Mobile Home Communities and Recreational Vehicle Parks," the first book of its kind to constructively analyze this subject matter.

Mr. Saia has appraised all major property types including special-purpose and going-concern properties, and fractional interest valuation.

Mr. Saia provides litigation support and expert testimony services and has testified on tax appeals and other matter in Los Angeles Superior Court and in Superior Courts in Orange, Alameda, Marin, and Santa Clara Counties. In addition to providing support in litigation matters of a more general nature, Mr. Saia is an expert in the myriad of laws governing mobile and manufactured housing and their impact on value.