

Qualifications of Robert Saia, MAI
Senior Appraiser / Director
Valbridge Property Advisors | Los Angeles-Inland Empire



Independent Valuations for a Variable World

State Licenses

State of California
Certified General Real Estate Appraiser
License No. AG 003191

Education

Golden State University
San Francisco, California
Masters of Business Administration

San Jose State University
San Jose, CA
Bachelor of Arts in Economics

Contact Information

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Los Angeles-Inland Empire
99 S. Lake Avenue, Suite 21
Pasadena, CA 91101
626-219-8116 Office
rsaia@valbridge.com
www.valbridge.com

Membership/Affiliations

MAI-Designated Member, Appraisal Institute

Appraisal Institute Courses

Eminent Domain & Condemnation,
Manufactured Housing, Legal Issues in
Appraisal, Business Law, Accounting, Economic
Theory, Appraisal Case Studies, International
Economics, Advanced Appraisal Principles, Real
Estate Appraisal Principles, Basic Valuation
Procedures, Principles of Income Property
Appraising, Applied Income Property Valuation,
Market & Marketability Analysis, Applied
Residential Property Valuation, Standards of
Professional Practice, Business Practice and
Ethics

Appraisal Experience

Senior Appraiser / Director
Valbridge Property Advisors (2014-Present)

Senior Appraiser / Litigation Support
Robert S. Saia, MAI (1994-2014)

Senior Appraiser / Litigation Support
Gilbeau-Hulberg (1981-1994)

Competency

Mr. Saia has over 30 years of extensive real estate experience. He is known in the appraisal world as an expert in manufactured housing and is the author of the seminal book, "A Guide to the Appraisal of Recreational Vehicle Parks," published by the Appraisal Institute. In 2017 he published "Appraising Manufactured Mobile Home Communities and Recreational Vehicle Parks," the first book of its kind to constructively analyze this subject matter.

Mr. Saia has appraised all major property types including special-purpose and going-concern properties, and fractional interest valuation.

Mr. Saia provides litigation support and expert testimony services and has testified on tax appeals and other matter in Los Angeles Superior Court and in Superior Courts in Orange, Alameda, Marin, and Santa Clara Counties. In addition to providing support in litigation matters of a more general nature, Mr. Saia is an expert in the myriad of laws governing mobile and manufactured housing and their impact on value.