

Qualifications of Gene Williams, MAI, CCIM

Managing Director

Valbridge Property Advisors | Northern California
Sacramento / Central Valley



Independent Valuations for a Variable World

State Certifications

Certified General
State of California

Membership/Affiliations

Designations: Appraisal Institute—MAI (1994)
CCIM Institute—CCIM (1996)

Member: NorCal AI Chapter President (2017)
NorCal AI Board of Directors (2011-2013)
South Bay Branch Chair (2013)
NorCal AI Workshops Chair (2007-2010)
Director, GRID Alternatives, North Valley (2021-Present).
GRID is a non-profit providing solar installations and education for low-income households.

Education

Bachelor of Business
Administration
Baylor University

Appraisal Institute & Related Courses

Continuing education courses taken through the Appraisal Institute and other real estate organizations.

Contact Details

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Experience

Managing Director

Valbridge Property Advisors | Northern California (2021-Present)

Senior Appraiser

Valbridge Property Advisors | Northern California (2020-2021)

Senior Director & Data Center Valuation Group Leader

Cushman & Wakefield (2017-2020)

Director & Partial Interest Valuation Group Leader

CBRE (2007-2017)

Appraisal/valuation and consulting assignments include: retail buildings (community, specialty, neighborhood and strip), office buildings (professional and medical/dental), government properties (State EDD building and State Capitol Annex) most types of vacant land, warehouses, manufacturing, light industrial, R&D, apartments, condominiums, food processing and cold storage facilities, special purpose properties (data centers), and extensive portfolios, including a recent portfolio totaling nearly \$2.5 billion.

Mr. Williams has provided valuation services in a wide spectrum of complex civil and federal litigation cases, including contract disputes, divorces, and bankruptcy/creditors matters, among other issues. He specializes in arbitrations for lease renewals, partnership disputes, and other matters.

Mr. Williams also leads the Tax Appeal Group for Valbridge in the Northern California region. His experience includes working on behalf of Alameda County in the case of the Tesla manufacturing facility in Fremont.

Qualified as an expert witness, Mr. Williams has also testified in civil, state and federal courts, major arbitrations, and at Assessment Appeal Board hearings.