



QUARTERLY MARKET UPDATE

LAS VEGAS-RENO 2Q24

In September, the Fed cut rates by half a percent, the first drop in rates since March of 2020. Another half percent drop is expected by the end of the calendar year, and likely a full percent over 2025. As interest rates decrease, cap rates generally fall as well; lower interest rates will also mean increases in liquidity, plus refinancing opportunities for borrowers near the end of their leases. In the Reno market, commercial construction is booming in industrial, retail, and multifamily sectors, but may outpace demand; Las Vegas is seeing a contraction in hospitality availability for the first time in recent years as demolitions and closures outpace new development projects.

In the following pages, we outline the major market trends in the Las Vegas and Reno market sectors, along with key indicators. In today's quickly changing environment, we remain ready to assist you with your commercial real estate valuation needs at any time.

VALBRIDGE PROPERTY ADVISORS | LAS VEGAS and RENO

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INDUSTRIAL SECTOR HIGHLIGHTS

LAS VEGAS TRENDS

- Substantial new supply has hit the market 12.1 million SF delivered recently; supply pressure will keep pushing vacancies higher, forecasted to reach 8% by 2025.
- Rent gains have slowed to below 10% (+6.4% this quarter) and gains should be more modest going forward.

RENO TRENDS

- Leasing has slowed, as moveouts and new construction have driven absorption negative over the past twelve months.
- Rising supply has kept rental increases minimal, well below the national average of 4.1%.
- With significant new development and low leasing levels, asset values are likely to see a decline.

OFFICE SECTOR HIGHLIGHTS

LAS VEGAS TRENDS

- The market-wide vacancy rate sits at 11%, but submarket performance varies: the worst performer is Central East Las Vegas, where outdated office buildings have driven the vacancy rate there north of 15%.
- Downward pressure on rents will continue in the near term as vacancy continues to rise.

RENO TRENDS

- New construction deliveries paired with slowing demand has pushed the vacancy rate higher, to 9%; an additional 370,000SF of construction is underway.
- Rents are a good deal for tenants, and despite higher vacancy rates, rental growth was +1%.
- Sales have slowed over the past 12 months.

RETAIL SECTOR HIGHLIGHTS

LAS VEGAS TRENDS

- The vacancy rate of 5.2% is near a 15 year low; limited availability is driving the market more than demand.
- The leasing environment remains highly competitive, particularly on the Strip and in highincome suburbs like Henderson and Summerlin.
- Rents are +4.5%, among the strongest in the US.

RENO TRENDS

- Strong demand and low inventory mean a tight market; limited construction underway means those conditions will persist for the coming year.
- Demand remains strong even for big box spaces (less popular in other markets).
- Rent growth is strong, at +3%, ahead of the national average of +2.5%.

MULTIFAMILY HOUSING SECTOR HIGHLIGHTS

LAS VEGAS TRENDS

- Demand has improved over the past 12 months, but the vacancy rate remains near 10%.
- Supply-side pressure persist for 2024-25 as the pipeline delivers new projects already underway.
- Asset values have declined by at least 10% (more for underperforming properties); cap rates are up by at least 100 basis points.

RENO TRENDS

- Vacancy rates are high for the Reno market, at 8.7%, as construction deliveries have outpaced renter absorption; however, demand remains strong and population growth continues.
- Competition for tenants is fierce, so rent growths are nearly flat as landlords vie on price. Average monthly rent is \$1,570, below the national average.

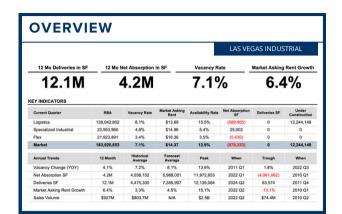
HOSPITALITY SECTOR HIGHLIGHTS

LAS VEGAS TRENDS

- 2024 will see the demolition of the Tropicana (slated for October) and the permanent closure of the Mirage (from July), decreasing availability.
- RevPAR for 2024 is projected to increase, with occupancy by year end above 80% and ADR breaking \$200 for the first time.
- Rising labor costs may impact profitability.

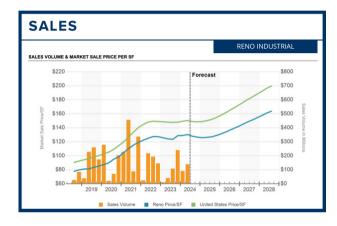
RENO + NORTHERN NEVADA TRENDS

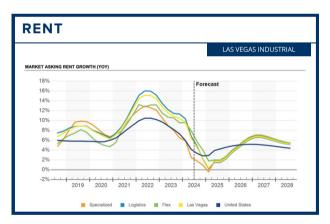
- Trailing 12 month occupancy is low for Reno and northern Nevada, at 57.9%.
- However, 12 month average RevPAR was good, and climbing at an annual rate of +5.6%, well above the national average increase of +1.5%.
- Inventory has contracted over the past decade, as demolitions have outpaced new construction.

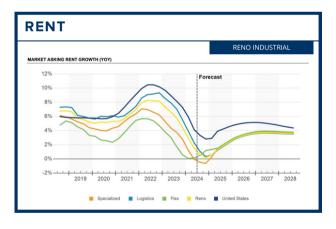


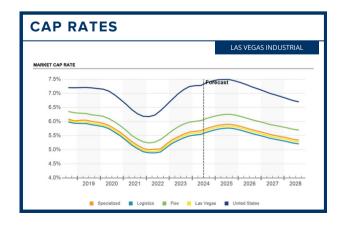
OVERVIEW										
					REN	O INDUSTR	IAL			
12 Mo Deliveries in SF	12 Mo N	let Absorption	in SF	Vacancy Ra	te	Market Asking	Rent Growt			
4.6M	(2	2.8M)	10.1%		1.6%				
Current Quarter	RBA	Vacancy Rate	Market Asking Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Constructio			
Logistics	88,662,706	11.4%	\$8.37	13.0%	(368,049)	0	3,626,038			
Specialized Industrial	22,373,001	6.4%	\$11.19	5.9%	(179,302)	0	935,064			
Flex	7,233,111	4.4%	\$13.37	6.1%	(3,960)	0	56,010			
Market	118,268,818	10.1%	\$9.20	11.3%	(551,311)	0	4,617,112			
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When			
Vacancy Change (YOY)	6.1%	8.5%	8.6%	14.3%	2009 Q2	2.4%	2022 Q1			
Net Absorption SF	(2.8M)	2,581,484	2,273,092	7,825,731	2017 Q2	(2,359,730)	2024 Q2			
		2.708.708	3,029,309	6,886,354	2023 Q2	6,000	2011 Q2			
Deliveries SF	4.6M									
	4.6M 1.6%	3.7%	2.8%	8.3%	2022 Q2	-3.7%	2010 Q2			







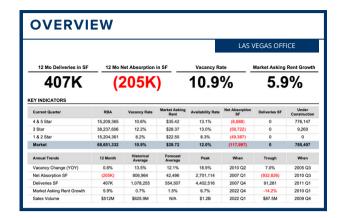






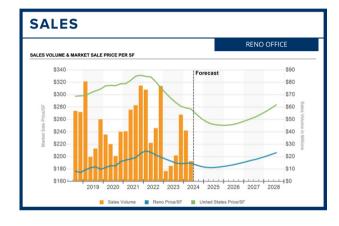
OFFICE TRENDS

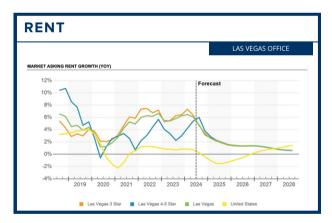
LAS VEGAS OFFICE TRENDS

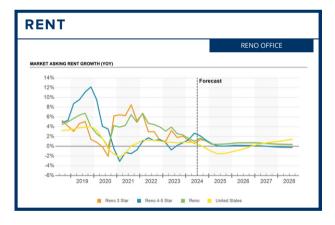


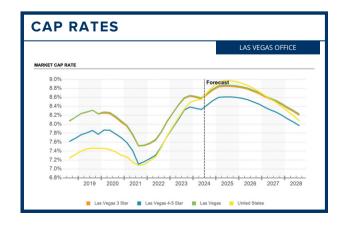
OVERVII	EW								
				RENO OFFICE					
12 Mo Deliveries in SF	12 Mo I	Net Absorption	in SF	Vacancy Ra	ite	Market Asking	Rent Growth		
10.1K	9	2.2K		9.0%		1.0%			
Current Quarter	RBA	Vacancy Rate	Market Asking Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Construction		
4 & 5 Star	1,655,883	18.2%	\$30.69	16.3%	(2,966)	0	191,251		
3 Star	9,476,110	9.2%	\$25.30	12.9%	(1,716)	0	175,967		
1 & 2 Star	6,230,566	6.1%	\$21.61	7.0%	(19,340)	0	0		
Market	17,362,559	9.0%	\$24.56	11.1%	(24,022)	0	367,218		
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When		
Vacancy Change (YOY)	-0.5%	11.5%	8.8%	16.7%	2010 Q3	7.4%	2022 Q1		
	92.2K	95.407	114,523	372,805	2009 Q4	(443,277)	2009 Q1		
Net Absorption SF	92.2K								
Net Absorption SF Deliveries SF	92.2K 10.1K	60,563	134,376	331,790	2008 Q3	5,504	2014 Q4		
		60,563 0.9%	134,376 0.6%	331,790 8.4%	2008 Q3 2015 Q2	5,504 -11.0%	2014 Q4 2009 Q3		

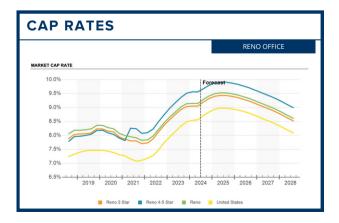


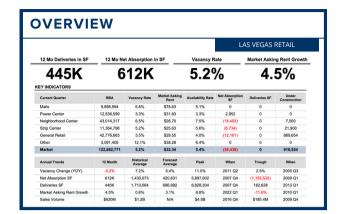






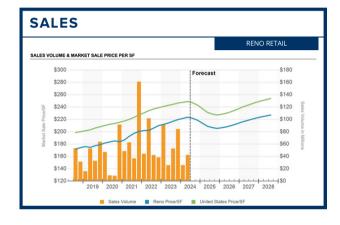


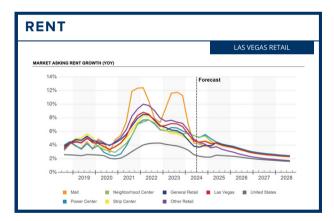


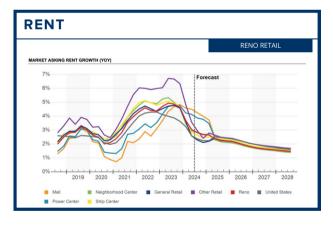


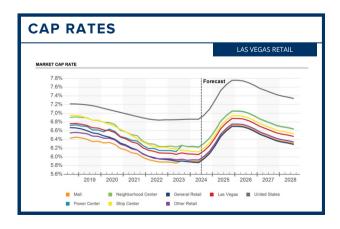
						RENO RET	AIL
12 Mo Deliveries in SF	315K			3.9%		3.0%	
210K							
Current Quarter	RBA	Vacancy Rate	Market Asking Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Construction
Malls	1,531,423	1.5%	\$22.06	9.4%	7,193	0	0
Power Center	3,695,305	4.3%	\$24.25	5.2%	(2,832)	0	0
Neighborhood Center	8,999,397	5.4%	\$22.91	4.9%	250	0	5,000
Strip Center	2,195,945	2.2%	\$21.65	2.0%	(800)	0	0
General Retail	11,508,341	3.3%	\$21.16	3.5%	983	0	7,125
Other	88,090	0%	\$22.06	0%	0	0	0
Market	28,018,501	3.9%	\$22.22	4.4%	4,794	0	12,125
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When
Vacancy Change (YOY)	-0.4%	7.4%	3.8%	11.8%	2012 Q3	3.9%	2024 Q3
Net Absorption SF	315K	170,310	33,613	891,749	2017 Q4	(458,203)	2010 Q1
Deliveries SF	210K	196,131	26,538	1,261,027	2008 Q4	38,384	2010 Q3
Market Asking Rent Growth	3.0%	0.9%	1.9%	4.9%	2023 Q2	-6.7%	2009 Q4
Sales Volume	\$205M	\$167.7M	N/A	\$349.1M	2022 Q3	\$25M	2010 Q3

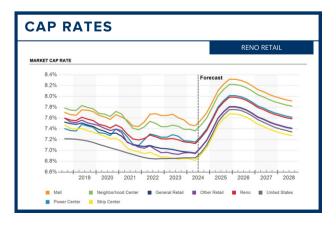


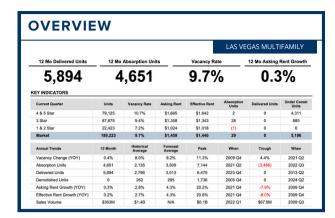




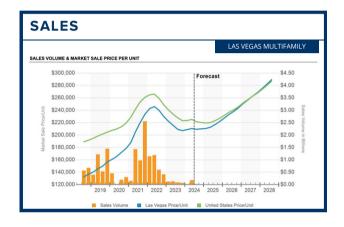


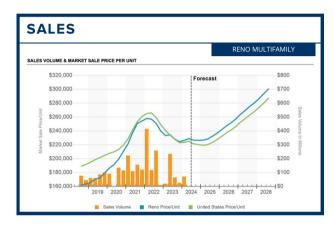


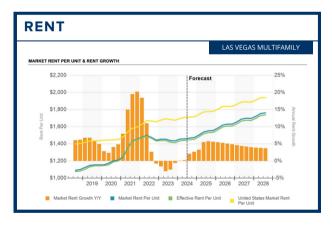


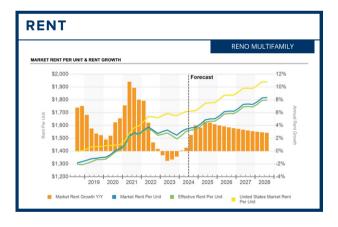


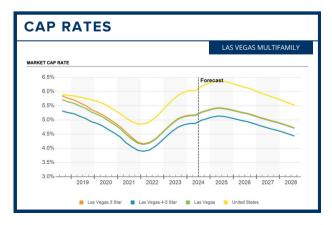
					RENO MULTIFAMILY				
2 Mo Delivered Units	2,391			8.7%		12 Mo Asking Rent Grow			
2,383									
Current Quarter	Units	Vacancy Rate	Asking Rent	Effective Rent	Absorption Units	Delivered Units	Under Constr Units		
4 & 5 Star	15,184	11.4%	\$1,884	\$1,857	1	0	456		
3 Star	18,480	7.9%	\$1,524	\$1,510	6	0	994		
1 & 2 Star	12,437	6.7%	\$1,168	\$1,161	0	0	0		
Market	46,101	8.7%	\$1,572	\$1,555	7	0	1,450		
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When		
Vacancy Change (YOY)	-0.5%	6.2%	6.7%	10.0%	2023 Q4	2.9%	2017 Q2		
Absorption Units	2,391	621	1,051	2,462	2021 Q1	(352)	2009 Q2		
Delivered Units	2,383	766	792	2,474	2024 Q1	0	2016 Q2		
Demolished Units	0	36	13	584	2018 Q3	0	2024 Q2		
Asking Rent Growth (YOY)	0.6%	2.8%	3.4%	10.8%	2021 Q2	-6.5%	2009 Q4		
Effective Rent Growth (YOY)	0.9%	2.7%	3.5%	10.8%	2021 Q2	-6.5%	2009 Q4		
Sales Volume	\$163M	\$201.9M	N/A	\$910.7M	2022 Q3	\$620K	2002 Q2		

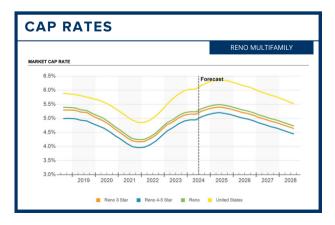








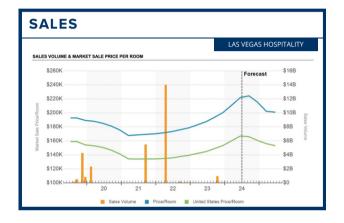


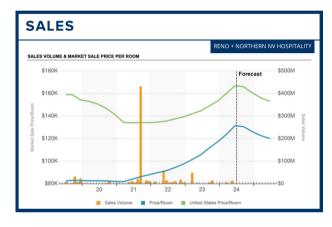


						LAS VEGAS	HOSPITALITY
12 Mo Occupancy	12 Mo AD	R	12 Mo	RevPAR	12 M	o Supply	12 Mo Demand
79.3%	\$202.	82	\$16	0.84	59	.8M	47.4M
KEY INDICATORS							
Class	Rooms	12 Mo	Occ 12 N	lo ADR	12 Mo RevPAR	12 Mo Delivered	Under Constructio
Luxury & Upper Upscale	71,873	84.1	% \$2	82.65	\$237.61	3,853	0
Upscale & Upper Midscale	43,874	81.2	% \$1	57.14	\$127.64	338	1,330
Midscale & Economy	48,660	70.7	% \$1	15.10	\$81.38	33	241
Total	164,407	79.3	% \$2	02.82	\$160.84	4,224	1,571
Average Trend	Current	3 M		CTD	12 Mo	Historical Average	Forecast Average
Occupancy	81.1%	81.6	% 81	0.9%	79.3%	70.8%	83.1%
Occupancy Change	2.2%	-0.2	% 1	.1%	1.7%	-0.8%	1.1%
ADR	\$192.27	\$186.	.07 \$2	08.05	\$202.82	\$165.86	\$214.96
ADR Change	1.9%	-5.2	% 7	.0%	7.4%	8.3%	2.0%
RevPAR	\$155.83	\$151.	.74 \$1	68.26	\$160.84	\$117.48	\$178.69
RevPAR Change	4.2%	-5.4		2%	9.2%	7.5%	3.1%

LAS VEGAS HOSPITALITY TRENDS

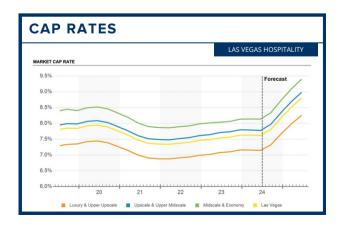
OVERVIEW								
				RE	NO + NORTHERI	N NV HOSPITALIT		
12 Mo Occupancy	12 Mo AD	R	12 Mo RevPAR	12 Ma	Supply	12 Mo Demand		
57.9% KEY INDICATORS	\$137.	98	\$79.86	13	3M	7.5M		
Class	Rooms	12 Mo Occ	12 Mo ADR	12 Mo RevPAR	12 Mo Delivered	Under Construction		
Luxury & Upper Upscale	6,403	63.1%	\$264.82	\$167.18	0	260		
Upscale & Upper Midscale	11,708	66.3%	\$136.54	\$90.50	0	387		
Midscale & Economy	17,949	50.5%	\$84.15	\$42.50	144	0		
Total	36,060	57.9%	\$137.98	\$79.86	144	647		
Average Trend	Current	3 Mo	YTD	12 Mo	Historical Average	Forecast Average		
Occupancy	56.8%	54.6%	51.3%	57.9%	58.0%	54.8%		
Occupancy Change	-5.5%	-7.3%	-9.4%	-4.2%	-1.4%	-1.1%		
ADR	\$126.69	\$124.61	\$124.59	\$137.98	\$108.71	\$140.63		
ADR Change	2.2%	3.4%	3.8%	10.3%	10.1%	0.8%		
RevPAR	\$72.00	\$68.04	\$63.85	\$79.86	\$63.00	\$77.05		
RevPAR Change	-3.4%	-4.1%	-6.0%	5.6%	8.5%	-0.2%		

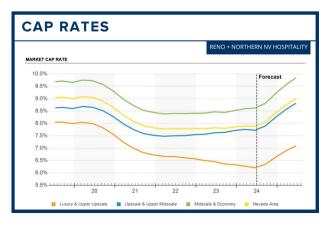














You've seen the quarterly trends - now stay up to date on weekly shifts, major market news, and the latest analysis of commercial real estate developments in the Las Vegas and Reno areas. Get the updates you need when you need them, by connecting with us on LinkedIn.

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